

Navis 3, a full suite of products and IT services for brokers, dealers, charters and the management of marinas, shipyards, is the result of 20 years of experience in the nautical sector with over 150 companies as customers. Today NAVIS is renewed and comes in the 3.0 version. Completely re-engineered with the latest technologies to be intuitively easy and fast, , NAVIS 3 adds new functions and enables sector companies to promote their business in a simple and effective way in the internet

## ▼ Flexible hybrid structure

Its flexible hybrid structure allows it to be installed and used, depending on mobility needs, in either a CLOUD environment or in a corporate network, ensuring data security, exposing to the web only the necessary information to carry out webmarketing and booking on-line while providing value-added services on the Internet.

### Our mission

The mission of VIS SrI is to create high-quality software solutions with particular attention to the evolution of the various business models of the companies it is targeted for. We work to help Startups and companies to realize their full potential thanks to the expertise developed through more than 150 facilities that now use our products. Everything we do is based on these criteria, respecting the specific needs of each company.

### Software as a service

The software access mode is that of Software as a Service - SaaS, which does not imply a high initial economic investment but a bimonthly all inclusive fee (software updates, online support), fully amortized in the accrual year.

#### Who we are

Vis srl has its core business in the development of professional IT solutions for companies in the Nautical sector. The company is able to adapt its solution to the most different needs of its customers, while providing an adequate after-sales support for all your support and software maintenance. Administrators are directly involved in the management of companies such as marinas and boat yards where they gained experience un'importate then poured into the software.

## marina management

It provides a complete set of features and tools for managing reservations, transit, mooring and lease contracts, sale or longterm assignment (long rent), management delegation, brokerage and accommodation for assignment of berths and all other "properties" provided to the company, and for billing, giving vital information needed to develop more effective business strategies and better customer service. For every type of "property" (berth, yard and shed, parking places and boxes, housing and commercial units, warehouses), to the company, it provides tools to track the maintenance of infrastructure and equipment of enterprises and finally to billing and payment processing, giving basic information to the administrator needed to develop effective business strategies and better customer service.

The operators on the guay, with a tablet and Navis Mobile software, carry out their monitoring duties of the docks, making it immediately available to the office information such as arrivals and departures, attendance at the dock, hauling and various, work in progress at the construction site.

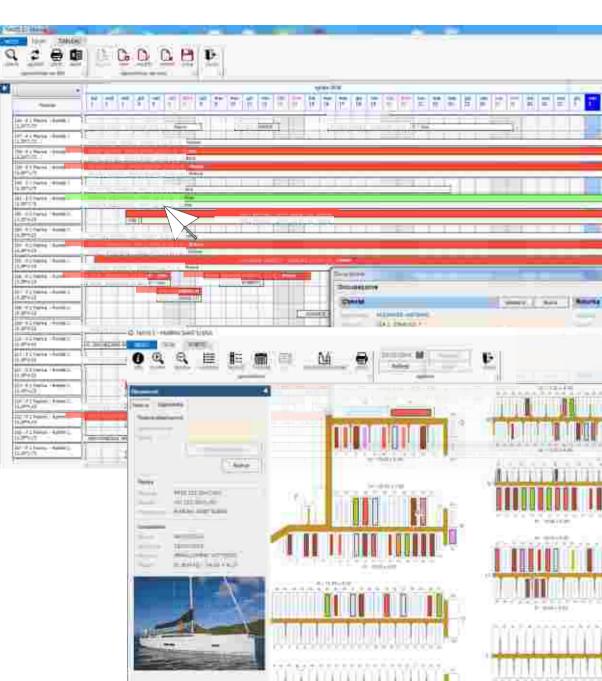
NAVIS 3 is a very good business support tool. It is equipped with its own booking-engine that allows you to easily post in the company website and dedicated portals availability of berths and their prices and receive reservations from the web, also in prepaid mode with online payments

Through NAVIS 3 you can monitor all aspects of the ownership structures of every "property", easily draw the chart relating to the operating expenses (expense rate table) and perform the massive billing quickly. The charts are first created by NAVIS 3 taking into account all the changes in the ownership occurring in the time period considered, as well as defining the amounts that each owner will have to pay on the basis of thousandths, actions, square meters, class of each "property".

Graphical tools such as the port layout and the planning chart assist the operator in the daily management of berth assignment, ensuring better optimization and thus enhanced profitability of the work

All amounts defined in the operating procedures converge in the accounts, providing an immediate economic and financial control of the activity. Navis 3 manages the accounts up to the registration of various types of accounting documents such as invoices, credit notes, payments etc. and the related financial transactions (payments) of both the active and passive cycle, feeding schedule, from which it is possible to analyze the company's cash flow and other reports such as sales and revenue. The Navis Connector module allows the automatic export of accounting documents and financial transactions with the use of general accounting software.

# marina & boatyard software



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## boatyard management

NAVIS is able to monitor the entire storage and maintenance procedure of the boats from the definition of a quote to the planning of operations and the issuance of an invoice, as well as the attachment of a detailed economic and financial analysis report of the costs incurred and profitability of the various processes.

With Navis 3 you can draw up a quote for the boatyard work, with various levels of detail depending on the needs of the moment. For each row of detail it is possible to develop a new level of analysis that decides its labor hours, materials and services of third parties, obtaining the sum of the individual items posted total of processing. BOM (Bill of Materials) feature allows you to configure one or more prior models to be applied from time to time to the customer going to automatically apply the correct rates based on the size of the boat. Many other utility functions allow the search for estimates already made for one same customer or to a given intervention in the historical archives, thus obtaining supporting information so than for similar cases to that of the moment. Confirmed the offer, the procedure automatically generates an order to specify the planning and subsequent execution of the planned interventions, going to define the individual orders. The particular layout helps the head-site to better organize the layout of the boats in the boatyard and warehouse.

The application provides the tools for a precise control of costs and revenues and the state of the work progress. Starting with detailed managed to balance items, is generated a job board where it records the hours of labor employed, the materials used taken from the warehouse and any external third party services. For each of these entries the procedure brings the cost values and revenue, highlighting the positive accrued margin or any deviation from the amount budgeted.

It is possible to set the necessary time of the execution of the individual works, so arranging the employment of workers and materials for the activities to be carried out, especially in order to avoid time overlaps with other initiatives already in place. For each of the work note it is possible to establish a state of setting the terms of payment agreed with the customer. These terms will then feed the general schedule and the detail of the individual customer. From the timetable you can easily produce, in the event of client default, reminders to be sent.

Inventory management allows you to regularly monitor the movements and inventories for each item managed: purchase orders, delivery notes and invoices and direct sales. The application provides a convenient screen from which you can download the daily orders, the used materials, and the hours of the workers' labor and the work performed by craftsmen and companies. you can finally open the special orders for internal use to track hours and the materials used for maintenance of the boatyard and its equipment.

